

Message Text

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ACTION EUR-25

INFO OCT-01 ISO-00 SP-03 AID-20 EB-11 NSC-07 RSC-01

CIEP-02 TRSE-00 SS-20 STR-08 OMB-01 CEA-02 PA-04

PRS-01 USIA-15 CIAE-00 INR-11 NSAE-00 CPR-02 DRC-01

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R 171000Z JUL 74

FM AMEMBASSY SOFIA

TO SECSTATE WASHDC 8305

USDOC WASHDC

INFO AMEMBASSY VIENNA

UNCLAS SOFIA 1201

E.O. 11652: NA

TAGS: BEXP, OVIP (POPOV, IVAN) BU, US

SUBJECT: ADVANCED EDUCATIONAL EQUIPMENT - CDC VISIT

VIENNA FOR EWTC

REF: A) SOFIA 1170; B) SOFIA 1163; C) STATE 109814

1. WASHINGTON'S RESPONSIVE ACTION ON OUR REPORT (REF A) ABOUT BULGARIAN INTEREST IN ADVANCED EDUCATIONAL EQUIPMENT SEEMS TO BE RESULTING IN SIGNIFICANT BUSINESS POSSIBILITY HERE. IN ADDITION TO MATERIALS POUCHED TO US, WHICH WE IMMEDIATELY TRANSMITTED TO LABOR MINISTRY, WE HAD VISIT OF CONTROL DATA CORPORATION (CDC) REGIONAL MANAGER FOR EDUCATIONAL SERVICES THOMSON WHO REPORTED IMMEDIATE RECEPTIVENESS BY GOB.

2. THOMSON RETURNED FROM ONE AND ONE-HALF HOUR CALL ON MINISTRY FIRST DEPUTY SECRETARY GEORGI EVGENIEV WITH VERY ENTHUSIASTIC REPORT ABOUT POSSIBILITIES FOR SALE OF EQUIPMENT FOR VOCATIONAL TRAINING. ACCORDING TO EVGENIEV, ILO HAS RECENTLY GRANTED 350 THOUSAND DOLLARS UNCLASSIFIED

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FOR SUCH A PROJECT AND MINISTRY PLANS ALLOCATE LARGER

AMOUNTS IN FUTURE BUDGETS. EVGENIEV INVITED THOMSON TO SUBMIT DETAILED PROPOSAL THIS OCTOBER FOR INCLUSION IN NEXT FIVE-YEAR PLAN.

3. IN LIGHT OF DEPUTY PREMIER POPOV'S VISIT TO US, MINISTRY OF LABOR WILL ASK TO HAVE REPRESENTATIVE ACCOMPANY HIM WHEN HE VISITS CDC. WE NOTE THAT POPOV WILL ALSO CALL ON OTHER FIRMS WITH CAPABILITY IN TRAINING DEVICES AND SUGGEST THAT BULGARIAN INTEREST ALSO IN THIS FIELD BE BROUGHT TO THEIR ATTENTION IN CONNECTION WITH PLANNING FOR HIS VISIT.

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